

# About Us

## Description

Increasing Business Velocity

## The Challenge

Businesses Of All Types Are Adopting Digital Technologies To Be Relevant And To Connect With Their Customers. Several Technology Paradigms Are Occurring With A Dynamic Interplay Of Several Forces – Cloud, Mobile, Dis-Aggregation, Autonomous Systems Etc.

Further, Post Covid-19 Mandatory Work-From-Home (Wfh) And Travel Restrictions Have Resulted In Dramatically Changed Dynamics Of Network And It Usage, Cyber-Security Risks And Utilization Of Resources Globally.

## Our Mission

Veryx Provides Superior Intelligence And Deep Insights For Better Digital Experiences In Efficient And Sustainable Ways.

## What We Do

Veryx Solutions Assess Infrastructure Performance And Help Deliver And Assure Better User Experiences, So That Customers Can Focus On What They Do Best – And Grow Their Business.

A Key Aspect Of Veryx Solutions Is That They Accelerate Business Outcomes – By Delivering Significant Reduction In Time And Effort With High Levels Of Automation, Resulting In Quick Return On Investment.

As More And More Customers Choose Veryx Solutions For Network Visibility, Security And Validation Needs, We At Veryx Continue To Innovate To Provide Highly Automated And Flexible Solutions. Our Unique Product Design And Architecture, Coupled With Intuitive Interfaces, Provides Highly Efficient And Capable Platforms.

## Global Customers

## Product Licenses Sold

## Average Customer Satisfaction Score 2021

## Our Leadership Team

Welcome To The Heart Of Innovation At Veryx Technologies. We Are A Team Of Visionary Leaders, Pioneers In Networking, Cloud Technology, Observability, Visibility, And Software-Defined Solutions. We Lead The Charge In Keeping Our Company At The Cutting Edge Of Technological Evolution, Continuously Pushing The Boundaries Of Digital Infrastructures.

We Recognize The Critical Role That Cutting-Edge Technology Plays In Today's Dynamic Tech Environment. Committed To Transforming Advanced Concepts Into Practical Applications, We Ensure That Our Solutions Not Only Meet But Exceed Client Expectations. On This Page, We Proudly Showcase The Careers And Accomplishments Of Our Team Members Who Are Propelling Veryx Toward A Future Where Smart, Scalable, And Sustainable Technologies Generate Significant Business Value.

Explore Our Profiles To See How Our Strategic Foresight And Innovative Leadership Not Only Advance Veryx's Technological Ambitions But Also Inspire Our Entire Team To Strive For Excellence. Discover How Our Commitment To Integrity And Innovation Is Shaping The Future Of Veryx Technologies.

[🔗 See Awards & Recognitions](#)

## Our Customers

Veryx's Customers Are Leaders In The Communications Field From Across The World. The Diversity Of Its Customer Base Is A Testament To The Versatility, Technological Superiority And Competitive Advantage Of Veryx Test Solutions.

From Billion-Dollar Corporations To Enterprises That Are Yet To Ramp On To A Revenue Stream, Customers Have Been Reposing Their Trust In Veryx And Its Ability To Provide Them With Significant Advantages In Getting Their Products And Services Tested Faster, With Better Quality And Enhanced Time-To-Market.

World-Class Technical Support, 'Any-Time Reach' Of Support Engineers And A Spirit Of True Partnership

In Addressing Customers' Testing Issues, Have Been Hallmarks Of Veryx Engagement With Their Clientele. Customer References Are Available On Request.



**EKE**



**Hewlett Packard  
Enterprise**

 **Integra™**

**MOXA®**

**NEC**









## History

Veryx Was Founded In 2002, By A Team Of Professionals With Deep Expertise In The Communications Networking Industry.

After The Global Dot-Com Crash Of 2001, Networking Technology Companies Who Until Then Had Access To Easy Funding Were Now Suddenly Heavily Constrained. Veryx Founders Set Out To Create Affordable Automated Test And Measurement Platform, At Substantially Lower Capex And Opex For Networking Equipment Manufacturers (Nems) And Telecom Networking Service Providers (Telcos/Nsps) Globally.

Beginning With Hewlett Packard (Hp) Networking Division As Its First Customer, Over The Past Twenty Years, Veryx Has Earned The Reputation Of Being A Reliable Partner To More Than 100 Customers Globally And Recognized By The Industry For Its Products And Services. The Company Is Privately Funded.



## Our People

We Believe That Our Employees Are Our Greatest Asset And Our Biggest Competitive Advantage And Therefore Attracting, Developing And Sustaining The Best Talent Has Always Been An Area Of Focus.

We Provide A Nurturing Environment Where Talented And Innovative Individuals Get The Chance To Explore Varied Career Paths In A Challenging And Rewarding Journey. Visit Our [Careers Page](#) To Learn About Career Opportunities In Veryx.

[See Openings](#)

## Leadership

At Veryx Technologies, We Are Guided By A Team Of Exceptional Leaders, Each Bringing A Unique Blend Of Expertise And Passion To Our Operations. Our Management Team Is Dedicated To Pushing The Boundaries Of Technology And Service, Ensuring That We Remain At The Forefront Of The Industry.

### Mohamed Fouz

#### Chairman and Managing Director

A Visionary Leader, Fouz Has Over 4 Decades Of Experience In The Tech Industry. His Strategic Vision For Veryx Technologies Revolves Around Innovation And Leadership In Global Markets, Setting The Stage For Transformative Solutions That Anticipate Future Needs.



## Deepak Raghunathan

### Chief Executive Officer

Deepak Is At The Helm Of Our Corporate Strategy, Driving Growth And Operational Excellence. He Is A Strategist With A Keen Sense For Global Market Trends, Which He Leverages To Enhance Our Competitive Edge And Ensure That Veryx Delivers Exceptional Value.

## David Charlu

### Senior Vice President, Marketing

David Manages Our Comprehensive Marketing Efforts, Crafting Strategies That Enhance Our Brand And Expand Our Market Reach. His Approach Combines Traditional Marketing Principles With Digital Innovation, Fostering Brand Engagement And Loyalty.

## Simon Williams

### Vice President, Channels and Partners

Simon Leads Our Efforts In Fostering And Leading Channel And Partner Development Globally. He Is A Passionate Believer In Forming Mutual Strategic Partnerships To Drive Sales Growth. Simon Brings Over Thirty Years Of Experience In Sales And Partnership Management Across Europe, Africa And The Middle East.

## Ansar Backer

### Vice President, Sales

Ansar's Robust Leadership In Sales Is Driven By A Deep Understanding Of Customer Needs And Market Dynamics. He Excels In Developing Strategic Partnerships And Aligning Sales Objectives With Overall Company Goals, Thus Driving Revenue Growth And Market Expansion.

## Zahari Rahman

### Executive Vice President, Customer Success

Zahari Is Committed To The Success Of Our Clients, Overseeing Initiatives That Enhance Customer Satisfaction And Retention. His Approach Is Focused On Delivering Value Through Tailored Support And Proactive Service, Ensuring That Our Solutions Consistently Meet Client Expectations.

## Parthiban Ganesapandian

### Head of Technology & Product Development

Parthiban Leads Our Technological Innovations And Product Development Strategies. His Expertise Is Crucial In Crafting Cutting-Edge Solutions That Are Not Only Scalable But Also Pivotal In Advancing Our Clients' Operational Capabilities.

## Jayashree Guruprasad

### Head of Administration

Jayashree Is Instrumental In Managing Our Day-To-Day Operations, Focusing On Maximizing Efficiency And Building A Productive Workplace Environment. Her Leadership Ensures Operational Excellence Across All Departments, Supporting Our Corporate Objectives.



## David Charlu

### Chief Executive Officer & Founder

David Oversees Strategy, Development And Commercialization Of Veryx Technologies' Intellectual Property And Brings More Than 30 Years' Experience In The Communications Industry.

Before Founding The Company In 2002, He Held Key Management Positions At Future Software, Being Responsible For Technology Strategies And The Development Of A Number Of Intellectual Property Assets Including The Highly Successful Iss Product Line. He Was One Of The Early Employees At Infosys Technologies And Played A Prominent Role In Developing Software As Part Of Its Communications Software Group.

He Graduated In Communications Engineering From The Indian Institute Of Science, Bangalore.



Sankar Sathiah

Human Resources

Sankar Leads The Talent Management Efforts At Veryx. He Has Broad Experience In Various Hr Functions.

He Has Worked In Various Companies Including Indus Bpo, Pil India, Global Mantra Innovations, And Srm Technologies, Before Joining Veryx In 2019. He Completed B.tech And Mba (Hr) In Bharathidasan University,



Selvaraj B.

Chief Technology Officer

Selva Heads Products Efforts At Veryx And Contributes To Innovations Across Diverse Technologies. He Has Led Product Strategy And Developments In Veryx Products And Technology Solutions.

He Began His Career In Siemens Public Communication Network Limited, Bangalore And Later Joined Flextronics Software Systems Leading Various Developments For Embedded Communications Products Involving A Variety Of Routing And Switching Applications. He Completed Master's Degree In Electronics From Anna University.



Thomas M.g.

#### Quality Management

Thomas Champions The Quality And Productivity Initiatives At Veryx. His Valuable Experience In Designing, Building And Implementing Management Systems, Has Enabled Him To Help Several Organizations Improve Their Quality Management Systems And Business Systems Through Process Re-Engineering, Process Automation And Management Dashboards. He Is Passionate About Business Transformation As Well As Personal Transformation.

Thomas Has 30+ Years Of Experience In The It Industry, Out Of Which He Has Spent About 20 Years In Leading Quality And Change Initiatives. He Has Held Senior Management Positions In Operations, Quality, Hr, It And Knowledge Management In Organizations Such As Aricent (Formerly Flextronics) And Tcs. He Has Led Initiatives Such As Iso, Cmmi, TI9000, Iso27001, Knowledge Management, People Cmm, And Balanced Scorecard. He Has Worked As A Consultant With Several Ceos And Business Owners For Improving Their It, Quality And Management Systems. He Has Mentored And Coached Several Managers.

Thomas Has A Strong Background In Software Development, Having Started His Career With Tcs, Having Played Leading Roles In Software Development, Program Management, Account Management, Business Development, And Quality Initiatives. He Completed M.tech From Iit Madras.



Tonuka Sinharay

#### Technology Services

Tonuka Leads The Services Business In Veryx And Is Responsible For Developing Strong Relationships With Customers And Identifying New Business Opportunities.

At Veryx, Tonuka Has Handled Multiple Software Engineering Assignments In Customer Projects Across Development Lifecycles. She Has Led And Delivered Projects With Chip And Network Equipment Manufacturers Across Europe, Us And Asia. She Started Her Career In Indian Space Research Organization (Isro) And Worked With Htc Global Services, Prior To Joining Veryx. Tonuka Holds A Bachelor's Degree In Electronics Engineering From Nagpur University.



Ajeesh Venugopalan

#### Marketing

Ajeesh Venugopalan Is Chief Marketing Officer At Veryx, Leading In Digital Marketing Efforts, Specifically Focussing On New Product Offerings In The Global Market.

Ajeesh Is A Kotler Award Winning Marketing Consultant And Brand Consultant. He Has More Than 19

Years Of Experience, Having Worked With Organizations Like Hcl, Mcafee, Wipro And Ciss In The Past.

Ajeesh Has Built High-Performance Teams To Drive Revenues For New And Re-Positioned Brands Across B2B And B2C Segments. He Is A Brand Champion Who Loves Studying Competitive Landscapes And Designing Product Vision And Global Marketing Strategies.

## WE ARE **GREAT PLACE TO WORK - CERTIFIED™**

Building and sustaining High-Trust, High-Performance Culture™



### Awards & Recognition



### Cio Select Product Of The Year 2022

Veryx Cloudmon ITIM and NTM have been awarded the Product of the Year, in the 2022 CIO Select Awards...

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## Internet Telephony Awards 2021

Veryx Cloudmon Has Been Named Product Of The Year By Tmc A Global, Integrated Media Company As Part Of The Internet Telephony Awards 2021...

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## Intel Innovation Fund

Veryx's innovation won the Intel Innovation Fund award in a global competition...

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## Red Herring Top 100 Winner

Veryx Technologies has been named as a winner in Red Herring Top 100 award in recognition of the leading private companies from Asia...

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#### Nfv Pioneer Award 2015

Veryx SAMTEST – NFV has been awarded with **INTERNET TELEPHONY NFV Pioneer Award** for the year 2015...

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#### Frost & Sullivan Award

Veryx receives Frost & Sullivan Best Practices Award for 2014 Global Carrier Ethernet Testing Customer Value Leadership...

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## Gartner Cool Vendor 2014

Veryx has been recently named as a Cool Vendor in the Communications Provider Infrastructure Report by Gartner...

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## Gartner Asia/Pacific Cool Vendor

Veryx has been listed among the Cool Vendors across a variety of industries and disciplines in Asia/Pacific region by Gartner...

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## Certifications



## Technology Partners

Veryx Partners With World's Leading Technology Companies So That Its Customers Benefit From The Resulting Integration And Interoperability.

To Explore Technology Partnership With Veryx, Contact [Info@Veryxtech.com](mailto:Info@Veryxtech.com)

Veryx Technologies Is A Partner Of [Ensemble Harmony Ecosystem](#). The Ensemble Harmony Partner Program Brings Together Hardware, Software, And Services Partners And Focuses On Accelerating Automation And Virtualization Initiatives At The Metro Service Edge.

It Helps Service Providers Choose Best Class Of Components And Avoid Single Vendor Proprietary Systems, While Also Reducing Their Project Risks And Increasing Deployments. Veryx Samtest Vprobes Will Be Vital To Csps As They Transition Their Hardware-Based Networks To A Virtualized Service Delivery Environment.

[Alkira](#) Reinvents Networking For The Cloud Era. Alkira Cloud Services Exchange™ (Csx) Is The First

Unified Multi-Cloud Network Delivered As-A-Service. Alkira Solution Operates In A Full Synergy With A Cloud, And Allows It Teams To Accelerate Cloud And Multi-Cloud Adoption. Customers Can Now Easily Deploy Global Multi-Cloud Network With Integrated Network And Security Services, End-To-End Visibility And Governance. The Entire Network Is Drawn On An Intuitive Digital Design Canvas, Deployed In 1-Click And Is Ready For Use In Minutes. No Cloud Networking Expertise Needed, No Hardware To Buy And No Software To Download. The Network. Reinvented For Cloud.™

[Aryaka](#), The Cloud-First Wan Company, Brings Agility, Simplicity And A Great Experience To Consuming The Wan-As-A-Service. An Optimized Global Network And Innovative Technology Stack Delivers The Industry's #1 Managed Sd-Wan Service And Sets The Gold Standard For Application Performance. Aryaka's Smartservices Platform Offers Connectivity, Application Acceleration, Security, Cloud Networking And Insights, Leveraging Global Orchestration And Provisioning. The Company's Customers Include Hundreds Of Regional And Global Enterprises Including Several In The Fortune 100.

[Atrinet](#) Is An Independent Software Vendor (Isv) Of Elastic Network & Service Management And Transition Solutions For Hybrid Legacy, Nfv (Network Function Virtualization) And Software Defined (Sdn) Networks To Accelerate Service Delivery And Empower Network Operations.

Atrinet's Solutions Drive Unrivaled Multi-Vendor Service Agility And Speed Through An Innovative Model-Based Customization Approach.

[Amazon Web Services \(AWS\)](#) Is A Subsidiary Of Amazon That Provides On-Demand Cloud Computing Platforms To Individuals, Companies And Governments, On A Metered Pay-As-You-Go Basis. In Aggregate, These Cloud Computing Web Services Provide A Set Of Primitive, Abstract Technical Infrastructure And Distributed Computing Building Blocks And Tools.

AWS Comprised More Than 90 Services Spanning A Wide Range Including Computing, Storage, Networking, Database, Analytics, Application Services, Deployment, Management, Mobile, Developer Tools, And Tools For The Internet Of Things.

[The First Partnership Program Of Its Kind, The Ciena Blue Orbit](#) Ecosystem Is Focused On Accelerating Multi-Vendor Sdn And Nfv Deployments.

Blue Orbit Is A Group Of Like-Minded Organizations Committed To Supporting Network Operators' Ongoing Transformation To Open, Programmable, And Virtualized Networks.

Veryx Technologies Is An Ecosystem Partner In The [Intel® Network Builders Program](#). The Goal Of The Intel Network Builders Program Is To Accelerate Network Transformation With The Development And Deployment Of Proven Software-Defined Networking (Sdn) And Network Functions Virtualization (Nfv) Solutions For Telecom And Data Center Networks.

[Lanner Electronics Inc.](#) Is A World-Leading Hardware Provider In Design, Engineering, And

Manufacturing Services For Advanced Network Appliances And Rugged Industrial Computers. Lanner Provides Reliable And Customizable Computing Platforms With High Quality And Performance. Today, Lanner Has A Large And Dynamic Manpower Of Over 900 Well-Experienced Employees Worldwide With The Headquarter In Taipei, Taiwan And Subsidiaries In The Us, Canada, And China.

[Red Hat, Inc.](#) Is An American Multinational Software Company Providing Open-Source Software Products To The Enterprise Community.

Red Hat Creates, Maintains, And Contributes To Many Free Software Projects. It Has Acquired Several Proprietary Software Product Codebases Through Corporate Mergers And Acquisitions And Has Released Such Software Under Open-Source Licenses.

Red Hat Has Its Corporate Headquarters In Raleigh, North Carolina, With Other Offices Worldwide.

Veryx Is A Member Of Vmware Technology Alliance Partner (Tap). Vmware, Inc. Is A Subsidiary Of Dell Technologies That Provides Cloud Computing And Platform Virtualization Software And Services.

[Xena Networks](#)' Products Enable Network And Equipment Test Engineers To Deploy Ethernet Test Infrastructure That Is Inexpensive, Simple To Manage And Easy To Scale.