## **Careers**

## Description

We Are Hiring. Come Pursue An Exciting And Fulfilling Career With Us!

#### **Home**

>>

Careers

## Careers

At Veryx, attracting, developing and sustaining the best talent has always been an area of focus. We give talented and innovative individuals the chance to explore varied career paths in a challenging and rewarding environment. We believe that our people are our greatest asset and our biggest competitive advantage.

When You Work At Veryx, Here's What You Can Look Forward To:

- We work on very stimulating projects. What drives business today is technology and we are the facilitating arm for some of the worlds most recognized brands. Whether it is cloud, networking, analytics, or security you will be at the forefront of changing and shaping the market.
- With more experience than a startup, yet far away from the red tape of traditional organizations, we have a transformational approach at work and focus on building leaders, as you are trained to be empowered in decision making.

#### **WEARE**

# GREAT PLACE TO WORK - CERTIFIED™

Building and sustaining High-Trust, High-Performance Culture™



"Each Day At Work Is Challenging, Motivating, Fulfilling And Lots Of Fun. I Like It Here!"

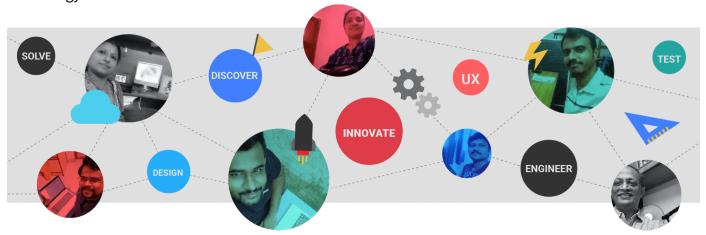
Our employees are catalysts who make a difference to our clients, our company and the community!

"I'm Learning And Implementing Technology That Is Setting Global Benchmarks"

Our customers are highly appreciative of Veryxians for their commitment and talent.

"I Am Impressed By The Environment And I Have Been Treated Like A Family Member."

We look for people who can partner with us and mutually grow and travel with us in our journey to technology transformations!



### **Current Openings**

If you don't see the exact role you want to apply for, you can still <u>Apply Here</u> and select "others". Be sure to mention your desired position in the cover letter section.

#### **Sales**

Head Of Sales - Cloudmon By Veryx, 15+ Years Of Industry Experience

**Location:** India – Based out of either Mumbai, Bangalore, or Chennai, with flexibility to operate remotely. Travel within India and occasional international travel as required.

#### **About Cloudmon:**

Cloudmon Is A Pioneering Provider Of Unified Observability Solutions, Offering Comprehensive It

Infrastructure Monitoring, Network Monitoring And Analysis, Digital Experience Monitoring, And Application Availability Monitoring. We Leverage Both Agent And Agentless Methods, Combined With A Scalable Network Probe And Controller, To Deliver Unparalleled Insights And Visibility Into It Environments.

#### **Position Overview:**

We Are Seeking A Seasoned And Strategic Head Of Sales With 15-20 Years Of Experience To Lead Our Sales Efforts Across India, Reporting To Ceo Cloudmon. The Ideal Candidate Will Possess A Deep Understanding Of Enterprise Sales, Particularly Within The Infrastructure Products And Monitoring Solutions Space. This Role Is Crucial For Driving Cloudmon's Growth And Market Penetration In India, Developing A Robust Sales Strategy, And Leading A Team Of Senior Business Development Managers. The Successful Candidate Will Be Self-Driven, Uncompromising On Targets, And Have The Ability To Integrate And Promote Togetherness Within The Team.

### **Key Responsibilities:**

## 1. Sales Strategy & Execution:

- Develop and implement a comprehensive sales strategy to achieve and exceed Cloudmon's sales targets in India.
- Identify market opportunities and design strategic initiatives to capture market share and increase brand visibility.

## 2. Leadership & Team Development:

- Lead, mentor, and manage a team of Senior Business Development Managers across multiple cities in India.
- Foster a high-performance sales culture focused on accountability, results, and professional development.

### 3. Market Expansion & Channel Management:

- Build and expand a network of channels and strategic partnerships to increase Cloudmon's market reach.
- Engage with key stakeholders in large enterprises to drive sales opportunities and partnerships.

## 4. Client Engagement & Relationship Management:

- Cultivate and maintain strong relationships with C-level executives and key decision-makers in target industries.
- Ensure a deep understanding of client needs and challenges, providing tailored solutions that demonstrate the value of Cloudmon's offerings.

### 5. Collaboration & Cross-Functional Coordination:

• Work closely with the product, marketing, and technical teams to align sales strategies with

- product offerings and market demand.
- Coordinate with the implementation and support teams to ensure seamless client onboarding and satisfaction.

## 6. Sales Operations & Reporting:

- Oversee the sales pipeline, ensuring accurate forecasting and timely reporting of sales activities and performance metrics.
- Utilize CRM tools to maintain comprehensive records of sales activities, opportunities, and outcomes.

### 7. Market Intelligence & Competitive Analysis:

- Stay abreast of industry trends, competitor activities, and advancements in IT monitoring and observability solutions.
- Provide insights and feedback to the product and marketing teams to enhance Cloudmon's market positioning.

## 8. Revenue & Profitability Management:

- Drive revenue growth while managing costs to achieve optimal profitability.
- Develop pricing strategies and sales incentives to motivate the sales team and attract highvalue clients.

### **Qualifications:**

#### 1. Experience:

- 15-20 years of experience in enterprise sales, with a proven track record of success in the infrastructure products, IT monitoring, and unified observability solutions sectors.
- Demonstrated success in leading and scaling sales teams, with experience managing senior sales professionals.

## 2. Industry Knowledge:

- Deep understanding of the IT monitoring landscape, with experience selling to large enterprises in industries such as HP, IBM, DELL, ManageEngine, or similar.
- Strong technical acumen and the ability to articulate complex solutions to both technical and non- technical audiences.

### 3. Leadership & Management:

- Exceptional leadership and team management skills, with the ability to inspire and drive a high-performance sales team.
- Self-driven, with an uncompromising attitude towards achieving and exceeding targets.
- Ability to promote integration and togetherness within the team, fostering a collaborative work environment.

### 4. Communication & Negotiation:

• Excellent communication, presentation, and negotiation skills, with a track record of closing

- complex, high-value deals.
- Strong interpersonal skills and the ability to build and maintain relationships with C-level executives.

#### 5. Education:

 Bachelor's degree in Business, Technology, or a related field is required. An MBA or advanced degree is preferred.

## **Compensation And Benefits:**

- 1. **Salary:** Industry-competitive with a substantial performance-based incentive structure.
- 2. **Benefits:** Comprehensive benefits package including health insurance, and other perks.
- 3. **Career Growth:** Clear pathways to senior leadership roles within the organization, with opportunities to shape the future of Cloudmon in India and beyond.

#### What We Offer:

- 1. **Leadership Opportunity:** Be at the forefront of driving Cloudmon's growth in a dynamic and evolving market.
- 2. **Professional Development:** Continuous opportunities for learning and career advancement within a fast- growing company.
- 3. **Innovative Environment:** Work with cutting-edge technology and a talented team dedicated to pushing the boundaries of IT observability.
- 4. **Market Influence:** Play a key role in shaping the future of unified observability in India and across global markets.

Cloudmon Is An Equal Opportunity Employer. We Celebrate Diversity And Are Committed To Creating An Inclusive Environment For All Employees.

#### **Apply Now**

Senior Business Development Manager - Cloudmon By Veryx, 8+ Years Of Experience

No of Positions: 4

Location: India – 3 Positions, One Each In The Cities Of Mumbai, Bangalore And Chennai (Field Resources, Flexibility To Operate Without An Office)

Location: Sri Lanka – 1 Position Out Of Colombo

Reporting To – Head Of Sales, South India.

#### **About Cloudmon:**

Cloudmon Is A Leading Provider Of Unified Observability Solutions, Specializing In It Infrastructure Monitoring, Network Monitoring And Analysis, Digital Experience Monitoring, And Application Availability Monitoring. Our Innovative Approach Combines Both Agent And Agentless Methods With A Network Probe Consolidated To Work With A Single Scalable Controller And Database.

## **Job Description:**

#### **Position Overview:**

We Are Seeking Experienced Senior Business Development Managers And Business Development Managers With 8-12 Years Of Experience To Join Our Team In India. Candidates Should Ideally Have A Robust Background In Enterprise Sales, Specifically In Infrastructure Products And Monitoring Solutions. This Role Is Pivotal In Driving Cloudmon's Growth And Market Penetration In The Region, Building The Market, And Eventually Developing And Scaling To A Larger Team. The Successful Candidate Will Have An Entrepreneurial Drive To Independently Build The Business, Channels, Partnerships, Accounts And Integrate Within The Sales Team And Overall As A Product Organisation.

### **Key Responsibilities:**

- 1. Develop and execute strategic business development plans to achieve sales targets for Cloudmon's unified observability solutions.
- 2. Identify and engage with key stakeholders within large enterprises, building strong relationships to drive sales opportunities.
- 3. Conduct thorough market research to identify potential clients and understand their needs, challenges, and goals.
- 4. Present Cloudmon's solutions to prospective clients, effectively demonstrating the value and benefits of our products.
- 5. Collaborate with technical teams to ensure a seamless implementation process and address any technical queries from clients.
- 6. Build and manage a network of channels and partnerships to expand Cloudmon's market presence.
- 7. Oversee account management activities, ensuring high levels of customer satisfaction and retention.
- 8. Develop and scale a presales and support team to provide comprehensive service to clients.
- 9. Stay up-to-date with industry trends, competitive landscape, and advancements in monitoring and infrastructure solutions.
- 10. Prepare and deliver compelling proposals, negotiations, and closing deals.
- 11. Maintain accurate records of sales activities, pipeline status, and forecast reports using CRM tools

## **Qualifications:**

- 1. Minimum of 8 years of experience in enterprise sales, with a focus on infrastructure products, monitoring, and unified observability solutions.
- 2. Proven track record of successfully selling to large enterprises, particularly in sectors such as HP, IBM, DELL, ManageEngine, or similar.
- 3. Strong technical acumen and the ability to understand and explain complex technical solutions.
- 4. Demonstrated entrepreneurial drive and ability to build a business independently.
- 5. Excellent communication, presentation, and negotiation skills.
- 6. Self-motivated, results-oriented, and able to work independently with minimal supervision.
- 7. Experience in building and managing teams.
- 8. Bachelor's degree in Business, Technology, or a related field is preferred.

### **Compensation And Benefits:**

- 1. Industry Competitive salary.
- 2. Attractive incentives and perks

#### What We Offer:

- 1. Opportunity to work build, lead in a dynamic product organisation
- 2. Professional development and dynamic growth opportunities.
- 3. Comprehensive benefits package.
- 4. A clear path to scale and advance territorially, regionally and nationally.
- 5. Accelerated growth for performers who deliver.

Cloudmon Is An Equal Opportunity Employer. We Celebrate Diversity And Are Committed To Creating An Inclusive Environment For All Employees.

#### **Apply Now**

Services Sales And Account Manager, 3+ Years Experience

Location: Chennai, Bangalore India

### **About Veryx**

Over The Past 20+ Years, Veryx Has Consistently Provided Products And Services That Exceed The Price-Performance Expectations Of The Industry Globally. Our Software Development Capabilities Coupled With Our Deep Expertise In The Industry Enable Us To Offer Agile, Reliable And Scalable Solutions For Visibility, Security And Testing. Veryx Professional Services Capabilities Span Areas Of Cloud, Networking, 5G, lot Etc. For Development, Testing, Operations And Support.

#### **Position Overview**

We Are Looking For An Ambitious And Energetic Services Sales And Account Manager To Help Us Expand Our Clientele. You Will Be At The Front Of The Company And Will Have The Dedication To Create And Apply An Effective Sales Strategy. The Goal Is To Drive Sustainable Financial Growth Through Boosting Sales And Forging Strong Relationships With Clients.

### **Roles & Responsibilities:**

- 1. Develop a growth strategy focused both on financial gain and customer satisfaction.
- 2. Conduct research to identify stakeholders and build a strong relationship to drive customer needs.
- 3. Identify the potential clients and understand their goals and challenges.
- 4. Collaborate with technical team to position capabilities and services to clients.
- 5. Arrange business meetings with prospective clients, promoting the company's services addressing or foreseeing clients' objectives.
- 6. Build long-term relationships with new and existing customers and retain existing customers.
- 7. Prepare and deliver compelling proposals, negotiations, and closing deals.
- 8. Build a strong pipeline of business and provide accurate forecast of achievable business
- 9. Keep records of sales, revenue, invoices etc. and update CRM portal in a timely manner.
- 10. Provide trustworthy feedback and after-sales support

### **Qualification:**

- 1. Bachelor's degree in business, Technology, or a related field is preferred.
- 2. Minimum 5 years proven track record in software business sales or related market, ideally with international sales experience.
- 3. Proven excellent organizational skills, with emphasis on setting priorities and goals.
- 4. Proven track record of successfully software projects and services selling to large enterprises, preferably international and multi-national clients.
- 5. Technical skills required to understand and propose services or solutions
- 6. Ability to build the business independently.
- 7. Excellent communication and negotiation skills.
- 8. Proficiency in MS Office and CRM software.
- 9. Excellent team player with ability to build good rapport with the teams.

### **Compensation And Benefits:**

- 1. In line with industry
- 2. Attractive incentives and perks

#### **What We Offer:**

- 1. Opportunity to work build, lead in a dynamic technology organisation
- 2. Professional development and dynamic growth opportunities.
- 3. Comprehensive benefits package.
- 4. A clear path to scale and advance territorially, regionally and nationally.
- 5. Accelerated growth for performers who deliver.

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### **Apply Now**

## **Marketing & Communication**

Visual Design Expert

Location: Dubai, Onsite

Type: Full-Time

Experience Required: 5-8 Years

#### **About Us:**

Veryx Technologies Is A Leading Provider Of Innovative Solutions In The Fields Of Infrastructure, Networks, Application And Security Monitoring, And Unified Observability. We Are Committed To Delivering Cutting-Edge Technology That Helps Businesses Achieve Their Digital Transformation Goals. We Are Looking For A Highly Skilled And Creative Visual Design Expert To Join Our Team.

### **Job Summary:**

The Ideal Candidate Will Have A Strong Background In Visual Communications And Graphic Design, With Extensive Hands-On Experience In Both Digital And Print Creative Work. You Will Play A Crucial Role In Crafting Visually Compelling Designs That Align With Our Brand's Identity And Resonate With Our Target Audience Across Various Platforms.

### **Key Responsibilities:**

### **Creative Design:**

• Develop and execute innovative design concepts for digital and print media, including websites,

social media campaigns, marketing materials, brochures, posters, and other promotional assets.

- Translate complex ideas into visually appealing and easy-to-understand designs.
- Collaborate with marketing, content, and product teams to ensure visual consistency across all channels.

## **Digital Design:**

- Create and optimize visual content for websites, social media, email campaigns, and digital advertisements.
- Design user interfaces (UI) for web and mobile applications with a focus on user experience (UX) and aesthetic appeal.
- Stay updated with the latest digital design trends, tools, and technologies.

## **Print Design:**

- Design and layout printed materials such as brochures, flyers, banners, and packaging.
- Ensure print quality and color accuracy by working closely with printers and other production teams.
- Understand and apply the principles of typography, composition, and visual hierarchy to print designs.

### **Branding:**

- Contribute to the development and maintenance of the brand's visual identity, ensuring consistency across all visual elements.
- Create brand guidelines and ensure they are adhered to in all design projects.

### **Project Management:**

- Manage multiple design projects simultaneously, from concept to completion, ensuring timely delivery.
- Communicate effectively with stakeholders to understand project requirements and provide design solutions that meet objectives.
- Provide input and guidance during the conceptualization stage of projects, contributing to brainstorming and ideation sessions.

## **Qualifications:**

### **Educational Background:**

• Bachelor's degree in Visual Communications, Graphic Design, or a related field.

### **Experience:**

• 5-8 years of professional experience in visual design, with a strong portfolio showcasing both digital and print design work.

#### **Technical Skills:**

- Proficiency in Adobe Creative Suite (Photoshop, Illustrator, InDesign, etc.), Sketch, Figma, or other relevant design software.
- Understanding of web design principles, including responsive design, HTML/CSS basics, and UX/UI best practices.
- Knowledge of print production processes and requirements.

#### **Creative Skills:**

- Strong sense of aesthetics, including color theory, typography, and visual composition.
- Ability to translate brand values and messaging into visual designs that engage and inspire.
- Detail-oriented with a passion for producing high-quality work.

#### **Soft Skills:**

- Excellent communication and presentation skills.
- Ability to work collaboratively in a team environment and take feedback constructively.
- Strong organizational and time management skills with the ability to manage multiple projects under tight deadlines.

### **Preferred Qualifications:**

- Experience with motion graphics, video editing, or animation.
- Familiarity with digital marketing concepts and strategies.
- Experience working in a fast-paced environment, such as an agency or in-house creative team.

### Why Join Us?

At Veryx Technologies, We Value Creativity, Innovation, And The Power Of Visual Storytelling. You'll Have The Opportunity To Work On A Wide Range Of Projects That Challenge Your Creativity And Help Shape The Visual Identity Of Our Brand. We Offer A Collaborative And Dynamic Work Environment Where Your Contributions Are Recognized And Valued.

If You're Passionate About Visual Design And Ready To Take Your Career To The Next Level, We Encourage You To Apply!

Veryx Technologies Is An Equal Opportunity Employer. We Celebrate Diversity And Are Committed To Creating An Inclusive Environment For All Employees.

## **Apply Now**

**Marketing Content Writer** 

Location: Dubai, Onsite

Type: Full-Time

Experience Required: 3-5 Years In Content Writing

#### **About Us:**

Veryx Technologies Is A Leading Provider Of Innovative Solutions In The Fields Of Infrastructure, Networks, Application And Security Monitoring, And Unified Observability. We Are Committed To Delivering Cutting-Edge Technology That Helps Businesses Achieve Their Digital Transformation Goals. We Are Looking For A Dynamic Marketing Content Writer With A Strong Business Technical Background To Join Our Team And Help Us Articulate Our Vision And Value Proposition To Our Target Audience.

### **Job Summary:**

We Are Seeking A Talented And Creative Marketing Content Writer With A Solid Understanding Of Infrastructure, Networks, Application, And Security Monitoring, As Well As Unified Observability. The Ideal Candidate Will Possess Both Technical Knowledge And An Analyst Background In Content Writing, With A Flair For Designing, Authoring, And Orchestrating Content. This Role Involves Creating Engaging And Informative Content That Resonates With Our Target Audience, Planning And Designing Content Strategies, And Executing Campaigns That Drive Brand Awareness And Lead Generation.

## **Key Responsibilities:**

#### **Content Creation:**

- Develop, write, and edit high-quality content, including white papers, case studies, blogs, website copy, email campaigns, product brochures, and more.
- Translate complex technical concepts related to infrastructure, networks, application, and security monitoring into clear, concise, and engaging content.
- Leverage an analyst background to provide in-depth insights and analysis within content, offering value to readers.
- Collaborate with subject matter experts to gather technical information and ensure accuracy in content.

### **Content Strategy & Planning:**

• Plan and design content strategies that align with the company's marketing goals and objectives.

- Develop content calendars and manage the end-to-end content creation process, ensuring timely delivery of content.
- Identify content gaps and opportunities to enhance the company's online presence and lead generation efforts.

## **Campaign Design & Execution:**

- Design and roll out content-driven marketing campaigns, including email campaigns, social media content, and landing pages.
- Work closely with the marketing team to ensure content is integrated into broader marketing initiatives and campaigns.
- Monitor and analyze the performance of content and campaigns, making data-driven adjustments to improve effectiveness.

## Seo & Content Optimization:

- Implement SEO best practices to optimize content for search engines and improve organic traffic.
- Continuously improve and refine content based on keyword research and SEO trends.

#### **Collaboration & Coordination:**

- Collaborate with designers, product managers, and other stakeholders to ensure content is visually appealing and aligns with the company's branding.
- Coordinate with external agencies and freelancers as needed for content production and design.
   Brand Voice & Consistency:
- Ensure all content maintains a consistent brand voice, tone, and style across all platforms.
- Uphold high editorial standards and ensure all content is error-free and meets company guidelines.

## **Qualifications:**

#### **Education:**

• Bachelor's degree in Marketing, Communications, Journalism, Technical Writing, or a related field. A background in computer science, engineering, or a technical discipline is a plus.

### **Experience:**

- 3-5 years of experience in content writing, with a preference for candidates who have an analyst content writing background, particularly in the tech industry.
- Proven experience in planning and executing content-driven marketing campaigns.

https://veryxtech.com/careers/

## **Technical Knowledge:**

- Strong understanding of infrastructure, networks, application, and security monitoring.
- Familiarity with unified observability concepts and related technologies.

#### **Skills:**

- Exceptional writing and editing skills with a strong command of the English language.
- Ability to translate complex technical information into clear, concise, and engaging content.
- Proficiency in SEO principles and content optimization techniques.
- Strong analytical skills to incorporate insights and analysis into content.
- Strong project management skills with the ability to handle multiple projects simultaneously.
- Creative thinker with the ability to design and orchestrate compelling marketing campaigns.
- Excellent collaboration and communication skills.

#### **Benefits:**

- · Competitive salary and benefits package
- Opportunity to work with cutting-edge technology and industry experts
- Career growth and development opportunities
- Collaborative and inclusive work environment

## Why Join Us?

At Veryx Technologies, We Value Creativity, Innovation, And The Power Of Storytelling. You'll Have The Opportunity To Work On A Wide Range Of Projects That Challenge Your Creativity And Help Shape The Visual Identity Of Our Brand. We Offer A Collaborative And Dynamic Work Environment Where Your Contributions Are Recognized And Valued.

If You're Passionate About Visual Design And Ready To Take Your Career To The Next Level, We Encourage You To Apply!

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### **Apply Now**

#### **Products**

Development Lead - Full Stack Development - Cloudmon By Veryx, 10+ Years Of Experience

Location: Onsite, Dubai

#### **About Us:**

Veryx Technologies Is A Leading Provider Of Comprehensive Monitoring Solutions Designed To Optimize The Performance And Reliability Of It Infrastructure. Our Innovative Monitoring Tool Leverages Snmp, Agents, Wmi, Netflow, Virtualization And Other Cutting- Edge Technologies To Provide Real-Time Insights Into Network, Server, Application, And System Performance. With Support For Alerting, Reporting, And Customizable Dashboards, Our Tool Empowers Organizations To Proactively Manage Their It Environments And Ensure Seamless Operations.

## **Job Description:**

- We are seeking an experienced Full Stack Development Lead with over 10 years of experience to guide our development team in building and scaling our monitoring tool.
- The ideal candidate will have extensive experience in both front-end and back-end development, with a strong track record of leading teams and driving successful project delivery. Additionally, experience with PowerBI is considered an advantage.

### **Key Responsibilities:**

- Lead the design, development, and delivery of full-stack solutions for our monitoring tool. Provide technical guidance and mentorship to a team of developers.
- Architect scalable and efficient solutions using Angular, Node.js, Express.js, MongoDB, socket.io, Typescript, Redis, and RabbitMQ. Ensure the implementation of best practices and design patterns.
- Oversee project timelines, resource allocation, and deliverables. Collaborate with stakeholders to define project requirements and priorities.
- Ensure high-quality code through code reviews, testing, and adherence to coding standards. Implement continuous integration and deployment (CI/CD) practices.
- Stay abreast of emerging technologies and industry trends. Advocate for and implement new technologies and methodologies to enhance our development processes and product capabilities.
- Work closely with cross-functional teams including product managers, designers, and QA engineers to deliver high-impact features and improvements.
- Identify and resolve complex technical issues and performance bottlenecks.
- Drive troubleshooting and debugging efforts.
- Maintain thorough documentation of system architecture, design decisions, and technical

processes.

## **Mandatory Skills:**

- Bachelor's degree in Computer Science, Engineering, or a related field.
- 10+ years of experience in full stack development, with a focus on monitoring solutions.
- Proficiency in programming languages such as Typescript/Javascript, Python, Java, or C#.
- Strong understanding of networking concepts and protocols, including WMI, SNMP, NetFlow and TCP/IP.
- Knowledge of databases such as MSSQL, MongoDB, etc.
- Familiarity with web servers (e.g., Apache, Nginx).
- Prior experience with PowerBI or other business intelligence tools is a plus.
- Excellent leadership, communication, and problem-solving skills.

#### **Desirable Skills:**

- Experience with cloud platforms (e.g., AWS, Azure) and containerization technologies (e.g., Docker, Kubernetes).
- Familiarity with monitoring and performance optimization tools.
- Knowledge of Agile/Scrum methodologies.

#### **What We Offer**

- Competitive salary and benefits package.
- Opportunity to work on innovative projects with a talented team.
- Flexible working hours.
- Professional development opportunities.
- A collaborative and inclusive work environment.

Cloudmon Is An Equal Opportunity Employer. We Celebrate Diversity And Are Committed To Creating An Inclusive Environment For All Employees.

#### **Apply Now**

Senior Developer - Cloudmon By Veryx, 5+ Years Of Experience

Location: Onsite Dubai/Chennai Or Remote

#### **About Us:**

Veryx Technologies Is At The Forefront Of Developing Cutting-Edge Monitoring Solutions. Our Latest

Project, Cloudmon, Is A Sophisticated Platform Designed To Monitor Infrastructure Using Both Agents And Probes. We Leverage A Modern Tech Stack, Including Mongodb 7, Angular 18, Node.js, Express, Redis, Amchart5, And D3.Js, To Deliver Unparalleled Monitoring Capabilities.

## **Job Description:**

We Are Seeking A Highly Skilled And Experienced Senior Developer To Join Our Dynamic Team. The Ideal Candidate Will Have A Strong Background In Full-Stack Development And A Passion For Building High-Performance, Scalable Applications. You Will Play A Critical Role In The Development Of Cloudmon, Working On Both The Backend And Frontend To Create A Seamless And Robust Monitoring Platform.

#### **Key Responsibilities:**

- Design, develop, and maintain robust and scalable backend services using Node.js and Express.
- Develop and maintain the frontend of Cloudmon using Angular 18.
- Implement and optimize database operations using MongoDB 7.
- Work with Redis for caching and optimizing data retrieval.
- Utilize amChart5 and D3.js for dynamic data visualization and charting.
- Collaborate with cross-functional teams to define, design, and ship new features.
- Conduct code reviews to ensure high code quality and maintain coding standards.
- Troubleshoot and debug issues across the entire stack.
- Mentor and guide junior developers, fostering a culture of continuous learning and improvement.
- Stay updated with the latest industry trends and technologies to ensure we are always leveraging the best tools and practices.

### **Mandatory Skills:**

- Bachelor's degree in Computer Science, Engineering, or related field.
- 5+ years of experience in full-stack development.
- Strong proficiency in Node.js and Express.
- Extensive experience with Angular (preferably Angular 18).
- In-depth knowledge of MongoDB (version 7 is a plus).
- Experience with Redis for caching and optimizing application performance.
- Proficiency in data visualization libraries such as amChart5 and D3.js.
- Solid understanding of RESTful APIs and web services.
- Experience with version control systems, preferably Git.
- Strong problem-solving skills and attention to detail.
- Excellent communication and teamwork skills.
- Knowledge in Networking is a plus.

#### **Desirable Skills:**

- Experience in monitoring platforms or similar domains.
- Familiarity with cloud services and infrastructure.
- Knowledge of DevOps practices and tools.
- Experience with agile development methodologies.

#### **What We Offer**

- Competitive salary and benefits package.
- Opportunity to work on innovative projects with a talented team.
- Flexible working hours.
- Professional development opportunities.
- A collaborative and inclusive work environment.

Cloudmon Is An Equal Opportunity Employer. We Celebrate Diversity And Are Committed To Creating An Inclusive Environment For All Employees.

### **Apply Now**

Qa Lead - Cloudmon By Veryx, 10+ Years Of Experience

Location: Onsite, Dubai

#### **About Us:**

Veryx Technologies Is A Leading Provider Of Comprehensive Monitoring Solutions Designed To Optimize The Performance And Reliability Of It Infrastructure. Our Innovative Monitoring Tool Leverages Snmp, Agents, Wmi, Netflow, Virtualization And Other Cutting- Edge Technologies To Provide Real-Time Insights Into Network, Server, Application, And System Performance. With Support For Alerting, Reporting, And Customizable Dashboards, Our Tool Empowers Organizations To Proactively Manage Their It Environments And Ensure Seamless Operations.

### **Job Description:**

We Are Seeking An Experienced Full Stack Development Lead With Over 10 Years Of Experience To Guide Our Development Team In Building And Scaling Our Monitoring Tool.

The Ideal Candidate Will Have Extensive Experience In Both Front-End And Back-End Development, With A Strong Track Record Of Leading Teams And Driving Successful Project Delivery. Additionally, Experience With Powerbi Is Considered An Advantage.

## **Key Responsibilities:**

- Lead QA Testing Efforts: Oversee and manage the QA testing process for the Cloudmon IT observability platform, ensuring comprehensive coverage of functional, system, and scalability requirements.
- **Develop Test Strategies:** Create and implement test strategies and plans, including defining test cases, test scenarios, and test data requirements.
- **Manage Testing Team:** Lead, mentor, and support a team of QA testers, ensuring effective collaboration and efficient execution of testing tasks.
- **Coordinate with Stakeholders:** Work closely with development teams, product managers, and other stakeholders to understand requirements, identify potential issues, and ensure timely resolution.
- **Automate Testing Processes:** Develop and maintain automated test scripts to improve testing efficiency and coverage, utilizing appropriate automation tools and frameworks.
- **Monitor and Report:** Track and report on testing progress, results, and defect status, providing insights and recommendations for improvements.
- **Ensure Quality Standards:** Ensure that the platform meets high-quality standards and performs reliably across various environments and conditions.
- **Continuous Improvement:** Identify opportunities for process improvements and implement best practices to enhance the overall QA process.

## **Mandatory Skills:**

- Extensive Testing Experience: 10+ years of experience in QA testing with a strong background in functional, system, and scalability testing.
- **Technical Expertise:** Deep understanding of infrastructure observability platforms and monitoring tools for network, virtualized environments (VMware, Hyper-V), SNMP, WMI, and various operating systems (Windows, Linux, Mac).
- **Automation Skills:** Proficiency in test automation tools and frameworks (e.g., Selenium, JUnit, TestNG, or similar) to enhance testing efficiency and coverage.
- **Leadership and Management:** Proven ability to lead and mentor a team of QA testers, develop test strategies, and manage testing processes.
- Problem-Solving: Strong analytical skills to identify, troubleshoot, and resolve issues across complex systems.
- **Communication:** Excellent verbal and written communication skills to effectively convey test results, collaborate with development teams, and report to stakeholders.
- **Performance Testing:** Experience with performance and scalability testing tools and techniques to ensure the platform handles expected loads and scales effectively.

• **Knowledge of Best Practices:** Familiarity with industry best practices and standards for QA and testing, including Agile and DevOps methodologies.

#### **What We Offer**

- Competitive salary and benefits package.
- Opportunity to work on innovative projects with a talented team.
- Flexible working hours.
- Professional development opportunities.
- A collaborative and inclusive work environment.

Cloudmon Is An Equal Opportunity Employer. We Celebrate Diversity And Are Committed To Creating An Inclusive Environment For All Employees.

#### **Apply Now**

Qa Tester - Cloudmon By Veryx, 3+ Years Of Experience

Location: Onsite, Dubai

#### **About Us:**

Veryx Technologies Is At The Forefront Of Developing Cutting-Edge Monitoring Solutions. Our Latest Project, Cloudmon, Is A Sophisticated Platform Designed To Monitor Infrastructure Using Both Agents And Probes.

#### **Job Description:**

We Are Seeking A Skilled Qa Tester With Over 3 Years Of Experience To Join Our Dynamic Team. The Ideal Candidate Will Have A Robust Background In Software Quality Assurance And A Deep Understanding Of Monitoring Solutions. You Will Be Responsible For Ensuring The Reliability And Performance Of The Cloudmon Platform Through Rigorous Testing And Quality Assurance Practices.

#### **Key Responsibilities:**

- **Test Strategy Development:** Design, implement, and execute comprehensive test strategies and plans to validate the Cloudmon platform's functionality, performance, and reliability.
- Advanced Test Execution: Develop and execute detailed test cases and scenarios based on requirements and technical specifications. Identify and document issues and defects in a clear and concise manner.
- Automation and Performance Testing: Create and maintain automated test scripts to streamline regression and performance testing. Assess and enhance the scalability and

performance of the Cloudmon platform.

- Cross-Platform Validation: Conduct thorough testing of agents across various operating systems, including Windows, Linux, and macOS, ensuring consistent performance and functionality.
- Collaboration and Communication: Work closely with developers, product managers, and other stakeholders to communicate testing results, provide feedback, and contribute to the resolution of issues.
- Continuous Improvement: Stay up-to-date with industry best practices and emerging technologies to continually improve testing processes and methodologies.
- **Documentation and Reporting:** Maintain detailed documentation of test cases, execution results, and defect reports. Provide regular updates and reports on testing progress and quality metrics.

## **Mandatory Skills:**

Veryx Technologies

- Experience: Minimum of 3 years of experience in software quality assurance, with a strong background in testing complex software systems. Experience with monitoring solutions or network monitoring tools is highly desirable.
- Technical Expertise: Proficiency in testing methodologies, tools, and best practices. Hands-on experience with automated testing frameworks and tools is a plus.
- **Networking Knowledge:** Solid understanding of network protocols (ICMP, TCP, SNMP), virtualization technologies (VMware, Hyper-V), and monitoring concepts.
- Problem-Solving Skills: Excellent analytical and problem-solving abilities, with a keen eye for detail and a commitment to quality.
- Communication Skills: Strong verbal and written communication skills, with the ability to effectively collaborate with team members and stakeholders.
- Education: Bachelor's degree in Computer Science, Engineering, or a related field, or equivalent professional experience.

#### **Desirable Skills:**

- Experience in monitoring platforms or similar domains.
- Familiarity with cloud services and enterprise infrastructure.
- Certification in software testing (e.g., ISTQB) is a plus.

#### **What We Offer**

- Competitive salary and benefits package.
- Opportunity to work on innovative projects with a talented team.

- Flexible working hours.
- Professional development opportunities.
- A collaborative and inclusive work environment.

Cloudmon Is An Equal Opportunity Employer. We Celebrate Diversity And Are Committed To Creating An Inclusive Environment For All Employees.

### **Apply Now**

Linux & C Based Developer: 2 To 5 Years Of Experience

We Are Looking For Software Development Engineers With Good Skills In C Based Development In Linux.

## **Primary Skills:**

- Very good in Linux C programming
- · Basics of IP/Layer-3 Networking
- DPDK, L2/L3 switch or Linux Ethernet driver experience.
- Good debugging skills
- Familiarity with debugging tools like GDB

### **Secondary Skills:**

Work Experience With

- Packet processing
- QoS
- TCP protocol
- ITU or IETF standards.
- Tools such as GIT, Valgrind

### **Educational Qualification:**

B.e - Ece, It, Computer Science / B.sc - Maths, Computer Science & Mca

#### **Apply Now**

Business Analyst: 5+ Years Of Experience

As A Business Analyst In Our Observability Platform Team, You Will Play A Key Role In Shaping The Future Of Our Product. You Will Be Responsible For Understanding And Documenting The Requirements For Our Observability Platform, Ensuring They Align With The Product Roadmap And Overall Business

Strategy. Your Insights And Analysis Will Be Crucial In Guiding The Development Of A Platform That Meets Both Current And Future Market Needs.

### Responsibilities:

- Requirement Gathering and Documentation Collaborate with the Senior Observability Platform
  Specialist to understand the product vision and roadmap. Conduct interviews, workshops, and
  surveys with stakeholders to gather detailed business requirements. Translate these
  requirements into well-organized and clear documentation, including use cases, user stories, and
  acceptance criteria.
- Market and User Research Perform market research to understand industry trends, competitor
  offerings, and customer needs related to observability platforms. Analyze user feedback and
  usage data to identify areas for product improvement and new feature development.
- Stakeholder Collaboration Work closely with the product management team to ensure requirements align with the overall product strategy. Facilitate communication between technical teams and non-technical stakeholders to ensure a mutual understanding of product requirements and priorities.
- Requirement Validation and Prioritization Validate gathered requirements with stakeholders, refining and adjusting as necessary. Assist in prioritizing requirements based on business value, technical feasibility, and alignment with the product roadmap.
- Supporting Product Development Provide ongoing support to the development team by clarifying requirements and making informed decisions on requirement changes. Participate in Agile ceremonies such as sprint planning, retrospectives, and stand-ups to provide input and feedback.
- Analysis and Reporting Continuously analyze the performance of the platform against set goals and KPIs. Prepare and present reports on findings, progress, and recommendations to senior management and other stakeholders.

### **Required Skills:**

- Significant expertise with observability software like SolarWinds, ManageEngine, Zabbix, Site24x7, and related platforms.
- Demonstrated experience in design and deploying SolarWinds, ManageEngine, and/or Site24x7 at least 5 times.
- Proven ability to implement, set up, and enhance medium to large systems using these tools, whether building from scratch or transitioning from one platform to another.
- Comprehensive understanding of Cloud technologies (AWS, Azure, & GCP), Networking principles and enterprise IT infrastructure.
- Excellent communication skills to effectively document and communicate product requirements

to stakeholders and teams members.

- Proven experience as a Business Analyst, preferably in technology or software development.
- Strong understanding of observability platforms and the software development lifecycle.
- Excellent analytical, problem-solving, and documentation skills.
- Effective communication and interpersonal skills.
- Familiarity with Agile methodologies and tools like JIRA and Confluence.
- Ability to work in a fast-paced and dynamic environment.

## **Educational Qualification:**

• Bachelor's degree in Business Administration, Information Technology, or a related field.

## **Apply Now**

Business Analysis Lead: 10+ Years Experience

As A Senior Observability Platform Specialist, You Will Play A Crucial Role In Advancing Our Company's Observability Platform. Your Primary Responsibility Will Be To Leverage Your Extensive Experience In Various Observability Platform Implementations To Keep Our Product At The Forefront Of The Industry. You Will Act As A Bridge Between The Technical And Business Realms, Ensuring That Our Platform Not Only Meets Current Market Standards But Also Sets New Benchmarks For Innovation And Functionality.

### Responsibilities:

- Market Analysis and Competitive Research Conduct in-depth research to stay abreast of the latest trends and advancements in observability platforms. Perform detailed comparisons of competing products to identify strengths, weaknesses, and market gaps. Regularly present findings to the team, highlighting potential areas for innovation and improvement in our product.
- Requirement Gathering and Analysis Work closely with the product management team to translate market research into concrete business and functional requirements. Organize and lead brainstorming sessions to generate new ideas and approaches for product enhancement. Develop clear, detailed documentation of required features and functionalities.
- Collaboration and Strategy Formulation Collaborate with senior management to align product development strategies with company objectives. Actively participate in strategic planning sessions, offering insights from a market and technical perspective.
- Product Development and Enhancement Lead the initiative to fill gaps in our current product
  offerings based on market research and competitive analysis. Guide the technical team in the
  design and development of new features and functionalities. Ensure that product enhancements
  are executed within the set timelines and meet quality standards.

- Stakeholder Engagement and Communication Maintain constant communication with the product manager and other stakeholders to align on priorities and delivery schedules. Present regular updates to senior management on progress, challenges, and milestones.
- Team Leadership and Mentorship Provide mentorship and guidance to team members working on observability platform projects. Foster a culture of innovation and continuous improvement within the team.

### **Required Skills:**

- Significant expertise with observability software such as SolarWinds, ManageEngine, Zabbix, Site24x7, or similar platforms.
- Demonstrated experience in design and deployment of at least 10 client implementations of such observability software.
- Proven ability to implement, set up, and enhance medium to large systems using these tools, whether building from scratch or transitioning from one platform to another.
- Comprehensive understanding of Cloud technologies (AWS, Azure, & GCP), Networking principles and enterprise IT infrastructure.
- Strong understanding of market trends, customer needs, and competitive landscape in the observability tools and monitoring solutions space.
- Ability to define and prioritize product features based on customer feedback, data analysis, and industry best practices.
- Experience working with cross-functional teams including engineering, design, marketing, and sales to drive product development and go-to-market strategies.
- Proficiency in creating product roadmaps, user stories, and specifications for development teams.
- Excellent analytical and problem-solving skills, with the ability to make data-driven decisions and iterate on product features based on feedback and metrics.
- Strong leadership and communication skills to effectively communicate product vision, goals, and updates to stakeholders and teams.
- Experience in driving product adoption, user engagement, and customer success initiatives.
- A passion for technology and a keen interest in staying updated with the latest advancements in observability, monitoring, and cloud technologies.

## **Educational Qualification:**

• Bachelor's degree in Business Administration, Information Technology, or a related field.

**Apply Now** 

#### **Professional Services**

Oss/Bss

Java Developer Lead: 8+ Years Experience

We Are Looking For A Java Developer Lead For A Java-Based Oss Using Non-Gui Application Development, Who Will Be Responsible For The Delivery Of The Product And Leading The Team. The Position Is Based Out Of Noida.

### Responsibilities:

- Lead a team of 5+ people for versatile development (frontend, backend & database).
- Leading technical & status meetings.
- Resolving technical queries of team.
- High Level & Low-Level design review.
- System level bug analysis and fixing.

## **Mandatory Skills:**

- Proficiency in Java and Linux.
- Backend developer building applications in a Java / J2EE environment
- Use of the Database Postgres, SQL etc.
- Knowledge of networking, especially OSS (operation support system)
- Well versed in the following Netconf, REST API, SOAP API
- Web based application and deployment with commercial web sites or custom product UIs., enterprise applications development.
- Creation of High Level & Low-Level design documents.
- Leading a team of 5+ members.
- Familiarity with both Waterfall & Agile SDLC.

#### **Desirable Skills:**

- Submarine Network
- Linux Internals.

### **Educational Qualifications:**

• BE/B.Tech, MCA, MSc – IT

## **Apply Now**

Java Developer: 5+ Years Of Experience

We Are Looking For A Java Developer For A Java-Based Oss Using Non-Gui Application Development. The Position Is Based Out Of Chennai/Hybrid.

### Responsibilities:

- Creation of documents such as SRS, HLD, LLD creation
- Design and Development of EMS and UMS which includes coding, testing & automation, bugfixing, fixing vulnerabilities.

### **Mandatory Skills:**

- Proficiency in Java and Linux.
- Backend developer building applications in a Java / J2EE environment
- Design and develop database schemas. Experience with databases -Postgres, SQL etc. Can debug issues and do bug-fixes.
- Knowledge of networking, especially OSS (operation support system)
- Well versed Netconf, REST API, SOAP API
- Web based application and deployment with commercial web sites or custom product UIs., enterprise applications development.
- Creation of High Level & Low-Level design documents.
- Familiarity with both Waterfall & Agile SDLC.

## **Desirable Skills:**

- Submarine Network
- Linux Internals.

## **Educational Qualifications:**

• BE/B.Tech, MCA, MSc - IT

## **Apply Now**

Ip Networking - Development

Team Lead: 8+ Years Of Experience

We Are Looking For A Developer Lead For A C/C++ Development, Who Will Lead A Team And Be Responsible For The Delivery Of The Software. The Position Is Based Out Of Chennai.

## Responsibilities:

- Design, development and maintenance of C/C++-based software in Linux
- Collaborate with cross-functional teams to define and implement software requirements.
- Write efficient, maintainable code and perform code reviews.
- Identify bottlenecks and bugs, and devise solutions to address these issues.
- Maintain documentation related to software development activities.
- Ensure applications meet security and performance standards.
- Leading team and guiding team members.

## **Mandatory Skills:**

- Proficiency in C/C++ and Linux.
- Knowledge of networking, especially Packet processing and Filtering
- Creation of High Level & Low-Level design documents.
- Familiarity with debugging tools like GDB
- Experience with version control systems such as Git.
- Leading a team of 5+ members.
- Familiarity with both Waterfall & Agile SDLC.

#### **Desirable Skills:**

Linux Internals.

## **Educational Qualifications:**

• BE/B.Tech, MCA, MSc - IT

### **Apply Now**

**Cyber Security** 

Security Analyst: 4 To 6 Years Of Experience

We are looking for candidate who can perform the following:

- Perform Penetration and Vulnerability Test
- Perform Security assessment
- · Perform automation test
- Recognize and safely utilize attacker tools, tactics, and procedures
- Develop scripts, tools, or methodologies

### **Required Skills And Experience:**

- Good Knowledge and Experience working in Python
- Experience in powershell scripts in Windows
- Experience in bashshell in Linux
- Experience in performing penetration and vulnerability application test.

#### **Desirable Skills:**

Knowledge of Caldera tools

#### The Ideal Candidate Should:

- Be confident & assertive with high energy levels.
- Be technical independent with good problem solving & analytical skills
- Have Good verbal and written communications skills

## **Educational Qualifications:**

• BE/B.Tech, MCA, MSc - IT

#### **Apply Now**

Cloud And Multi-Cloud

Senior Cloud & Devops Engineers: 4 To 6 Years Of Experience

We Are Looking For Devops Engineers Who Can Develop Automation For Cloud Environments.

## Required Skills:

- Experience in one or more public cloud environments AWS, Azure, Google Cloud
- Kubernetes, cloud Networking, Security & Storage, Docker, Helm
- Opensource cloud & on-premises technologies
- Familiarity with ONAP orchestration and automation will be an advantage.

• Linux & scripting

## **Educational Qualifications:**

B.e / B.tech, Mca, Msc – It

**Apply Now** 

If You Don't See The Exact Role You Want To Apply For, You Can Still <u>Apply Here</u> And Select "Others". Be Sure To Mention Your Desired Position In The Cover Letter Section.

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